



US Army Corps of Engineers
BUILDING STRONG®

NCMA
NATIONAL CONTRACT MANAGEMENT ASSOCIATION

US Small Business
Administration



And Partners Presents:

DYNAMIC NETWORKING FOR SMALL BUSINESS

A FEDERAL AND PRIME NETWORKING EVENT

Registration 8:30 A.M.

9:00– 9:15 AM - Welcome

I-79 Development Council – Deana Keener, President

U.S. Army Corps of Engineers – Pittsburgh District – LTC Chris Riemer, Deputy Commander

U.S. Small Business Administration, WV District Office – Melissa Loder, Business Opportunity Specialist

9:15 – 10:15 AM General Session

U.S. Small Business Administration, Office of Government Contracting – Ms. Barbara Weaver

U.S. Small Business Administration, WV District Office – Ms. Melissa Loder

A special recognition of the graduating 8(a) firms from the West Virginia SBA District Office Portfolio

10:30 AM to 4:00 PM – Networking and Workshops

12:00 PM – 1:15 PM– Networking Lunch

Keynote Speaker: MS. NGOZI BELL, Small Business Advocate, SBA Region 3

Network with Federal Agencies, Prime Contractors and Support Organizations – Attendees can visit with representatives throughout the day, market products and services - get answers to questions.

Workshops Uncle Sam Wants You: Government Contracting 101; Getting Noticed by Customers: Putting Together An Effective Capability Statement, Be A Solicitation Winner! Tips to Respond to a Solicitation; Federal Solicitations – Untangled; BONDING-How To Get It, SHOW ME THE MONEY: Financing Your Business Options; Government Contracts Compliance for Dummies; Government Proposal – Taking Away the Mystery; Financial Contract Management – Prepare for Success – Prepare for Profit

